



Vectra company backgrounder

Executive leadership

Hitesh Sheth, *president and CEO*

Oliver Tavakoli, *chief technology officer*

Howie Shohet, *chief financial officer*

Kevin Moore, *senior vice president of worldwide field operations*

Jennifer Wang, *vice president of customer success*

Mike Banic, *vice president of marketing*

Kevin Kennedy, *vice president of product management*

Jason Kehl, *vice president of engineering*

Aaron Bean, *vice president of human resources*

Gerard Bauer, *vice president of EMEA sales*



Vectra® is the world leader in applying artificial intelligence to detect and respond to cyberattacks in cloud, data center and enterprise infrastructures in real time, while empowering security analysts to perform conclusive incident investigations and AI-assisted threat hunting.

Comprehensive cyberattack detection and response are mandatory in today's vulnerable cloud, data center and enterprise environments, and the stakes have never been higher. No other company comes close to Vectra in proactively hunting down cyberattackers and reducing business risk.

Our core team consists of threat researchers, white hats, data scientists, security engineers, and UI designers. We're passionate and committed to making a difference in a world where cybersecurity is a paramount concern, and we constantly push the boundaries of what's possible to drive the next generation of security.

What makes Vectra unique

Powered by AI, Vectra and its flagship Cognito® threat detection and response platform enable the world's most consequential organizations to automatically detect and respond quickly to hidden cyberattacks in cloud, data center and enterprise environments.

The Cognito platform consists of Cognito Stream™ and its equally powerful AI counterparts, Cognito Detect™ and Cognito Recall™.

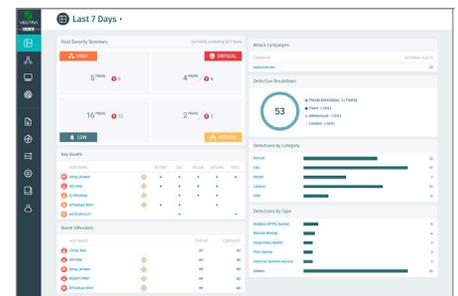
Cognito Stream delivers enterprise-scale network metadata enriched with security insights in Zeek format to data lakes and security information and event management (SIEM) applications without the complexity, constant tuning and scale limitation of open-source Zeek.

Cognito Recall is an investigative workbench that enables AI-assisted threat hunting and conclusive incident investigations while Cognito Detect automates the real-time detection of hidden attackers from cloud and data center workloads to user and internet-of-things devices.

The genesis of the Cognito platform is based on a simple principle for finding hidden threats: Use an authoritative source of data and seek out the fundamental threat behaviors that cybercriminals can't avoid when they carry out an attack.

To do this, the Cognito platform relies on the only source of truth during a cyberattack – infrastructure traffic. Only traffic in cloud, data center and enterprise environments reveals the truth with fidelity and independence. Low-fidelity perimeter security only shows what you've already seen, not the hidden attacks that were missed.

The Cognito platform delivers a far more efficient way of analyzing infrastructure traffic at scale. Instead of traditional payload inspection, it uses AI, machine learning and behavioral traffic analysis to expose the fundamental behaviors of attackers as they spy, spread, and steal – even in encrypted traffic.



In real time, the Cognito platform detects, prioritizes, scores and correlates cyberattacks with compromised host devices

Cutting-edge threat research

The Vectra Threat Labs™ operates at the precise intersection of security research and data science. Lab researchers take unexplained phenomena seen in customer networks and dig deeper to find the underlying reasons for the observed behavior.

Security industry experts in the Vectra Threat Labs each have over a decade of experience in reverse engineering, exploit development and incident response from security research organizations at IBM, eEye Digital Security, Juniper, ISS, and the U.S. Department of Defense.

Vectra researchers identify, investigate and report on a wide range of cyberattacks, security vulnerabilities and threat behaviors that are largely unknown to the world. With data sets from the research team, data scientists develop the machine learning and behavioral analysis behind the AI in the Cognito platform.

Reports, bulletins and blogs issued by the Vectra Threat Labs zero-in on attackers' goals, place them in the context of the broader campaign that attackers wage, and provide insights into durable ways in which threats can be rapidly detected and mitigated.

Focusing on the underlying goals of attackers and thinking about the possible methods they use to achieve them lead to detection methods that are incredibly effective for extended periods of time. This ensures that the security posture of our customers is not a constant race against time.

Board of directors

Hitesh Sheth, *president and CEO at Vectra*
Bruce Armstrong, *operating partner, Khosla Ventures*
Kevin Dillon, *co-founder and managing partner at Atlantic Bridge*
Charlie Giancarlo, *CEO at Pure Storage*
Brad Gillespie, *general partner at IA Ventures*
Tim McAdam, *general partner at TCV*
Jim Messina, *founder and CEO at Messina Group*
Eric Wolford, *venture partner at Accel Partners*

Investors



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