

# Why our customers chose Vectra over Darktrace



I found Darktrace was a bit noisier than Vectra. I like the way Vectra tells you exactly the things that are happening right now in your network, then groups it based on exactly what the type is, providing you a risk score.

# Manager, IT Security

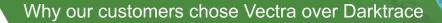
Energy and Utilities company





We were looking at Darktrace and other machine learning-type solutions. Vectra fit the niche of what we needed.

**Cyber Specialist, Forensics** *Holdings Company* 



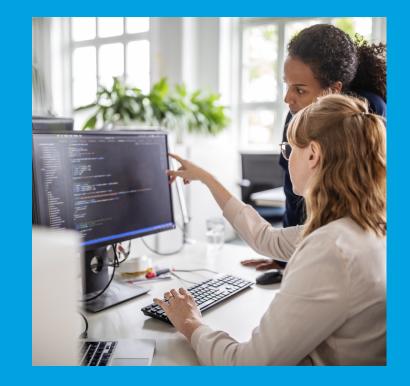




We evaluated Darktrace, in addition to Vectra, each in a PoC. We chose Vectra because the things that Vectra picked up were far more useful, and necessary from an enterprise point of view. Darktrace was a bit noisier.

## **Sr. Security Specialist**

Mining and Metals Company





Our initial engagement with Darktrace wasn't good enough to provide confidence in their platform. Vectra stood out for its simplicity and the general confidence that I had with the people whom I was engaging and having conversations with at that time.

# **Global Security Operations Manager**

Manufacturing Company





It came down to Darktrace and Vectra. Unfortunately, the support that we'd heard about from DarkTrace and reviews that we read, led to, 'Here's the new tool set. Off you go'. This is what we didn't want. The support from Vectra along with their customers' references to say how good it was, I think we made the right decision.

Head of Security Information

Insurance Company





We investigated Darktrace, Vectra, and Cisco Stealthwatch, Darktrace was a bit more expensive and complex. Vectra has a very nice, clean web GUI. It's easier to understand and cheaper, which is one of the main reasons why we chose Vectra over Darktrace.

> **Cyber Security Analyst** *Financial Services Firm*

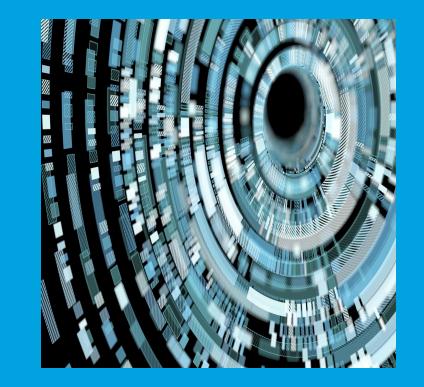




Vectra AI is a little bit more honest about their capabilities than Darktrace is.

Head of Information Security Retail Company







We weren't convinced by Darktrace. It had a dazzling interface but didn't operate very efficiently.

### Head of Cybersecurity

Financial Company



Why our customers chose Vectra over Darktrace





With Darktrace, I have to go through lots of flashy things, not necessarily useful things before I start looking into a problem or detection. Whereas Vectra is far more accessible and readable from the start.

> Head of IT Operations and IT Security Telematics Company

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I'm a very technical person and the approach that Darktrace has in terms of presentation, findings and overall user interface is very executive centric. I didn't like the approach to their user interface and detection patterns.

Head of IT Operations and IT Security

Telematics Company





Vectra protects businesses by seeing threats and stopping attacks across cloud, data center, IoT and enterprise with Al-driven network detection and response.

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